

Contact

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www.linkedin.com/in/giuseppe-catella-mba-11a722a (LinkedIn)

Top Skills

Corporate Finance

Principal Investing

Private Equity

Languages

English

Italian

Portuguese

Giuseppe Catella, MBA

Senior Investment Manager |

Milan, Lombardy, Italy

Summary

Investment manager with 19 years' experience in financial institutions and asset management.

Expert in Real Estate, Tourism and NPLs.

Specialist in executing large and complex acquisitions, business development, origination and fundraising.

Effectively liaise and develop relationships with investors and public administrations.

Committed to continuous learning and to growth professionally at national and international level.

Interested in innovation, fashion-tech, retail-tech, revolutionary technologies, early stage startups and civil society.

Experience

CDP Cassa Depositi e Prestiti

Fund & Investment Manager @ CDPI SGR

January 2013 - Present (9 years 8 months)

Milan Area, Italy

CDPI SGR manages Tourism Real Estate Funds (3, 4 and 5 stars, Luxury and SPA Hotels) and other Funds (Ethical social housing and value-added government demission). CDPI SGR is a subsidiary of Cassa Depositi e Prestiti, National Promotional Bank, joint-stock financial institution under public control, ca €500BLN of Asset Under Management.

Projects executed:

- Set up first Italian Tourism Fund of Funds, up to €1,5BLN AUM - Fondo Nazionale Turismo;
- Raised €500MLN of equity to invest in leisure assets with capex;
- Raised €600MLN of equity to invest in city, spa hotels and leisures in sale&leaseback;
- Originated, negotiated, acquired and leased 9 hotels, SPA and resorts located in unique Italian tourism destinations, with total investments of €300ML including repositioning capex;

- Developed a new strategic sector focused on reconversion of assets underlying Non-Performing-Loans in partnership with Italian banks;
- Structured 3 social housing mono-bank funds dedicated to rehang problematic assets, €200ML AUM

Eligo Milano

Co-Founder - CFO - Investor @ eligo.style /
community.eligomilano.com

October 2016 - Present (5 years 11 months)

Milan Area, Italy

Fashion tech company. Eligo offers personal shopping assistance within a marketplace dedicated to selected high-end brands. It formed a global Community of personal stylists, image consultants, personal shoppers, passionate experts in fashion, we call them E-stylists. Through Eligo marketplace, personal stylists are digitally connected to Clients seeking elegance, perfect fit, personal branding and tailor-made experiences. Eligo selects best Italian Brands specialized in clothing, shoes, linen, household linen and accessories, for men and women. Clients access an high-quality marketplace of +35 Brands. Eligo operates onboarding with Personal Stylists in +50 cities in Italy, Emirates, Switzerland, Greece, UK, France, Poland, Philippines and Singapore able to distribute products in +600 cities.

Raetia SGR

Fund & Investment Manager

January 2009 - January 2012 (3 years 1 month)

Milan Area, Italy

Real estate asset management with €500 ml of AUM. Investment Manager of a €250 ml mixed-use fund.

Bank of America Merrill Lynch

Global Principal Investments

September 2005 - November 2008 (3 years 3 months)

Milan Area, Italy

Pirelli RE

Financial Analyst

October 2002 - July 2005 (2 years 10 months)

Milan Area, Italy

Education

SDA Bocconi

Master of Business Administration (M.B.A.) · (2014 - 2016)

Fundação Getulio Vargas

Master, International Finance and Managerial Accounting · (2002 - 2002)

UCLA Anderson School of Management

Money Banking and Financial Institutions · (2001 - 2001)

Università Commerciale 'Luigi Bocconi'

Corporate Finance · (1998 - 2002)

Liceo Classico Socrate

Diploma, Human Arts · (1993 - 1998)